

CLOSING PHASE

What are you looking for  
in your next job?

CHANCE!



Great work, so far!  
Move to the end of  
the “Closing” phase.

CHANCE!



We still need to find a few things about you! Go back to the start of the “Evaluation” Phase.

What is most important to you in terms of developing your career?

What are your career goals for the next five years / ten years?

How do you plan to achieve  
your career goals?

What are your salary requirements - both short-term and long-term?



What will you do if you do not get this position?

How do you maintain a  
work/life balance?

What other types of positions  
are you interested in?

Is there anything else that you would like us to know about your before we end the interview?

How would you describe the  
ideal job for you  
following graduation?

What criteria are you using to evaluate the organization for which you hope to work?

Have you been applying  
for other positions?

What are the most important  
rewards you expect  
in your career?



What do you think it takes  
to be successful in a  
company like ours?

Do you have plans for  
continued study?  
An advanced degree?

How do you work  
under pressure?

What can you tell us  
about our company?

What interests you about our products or services?

What do you know about  
our competitors?

If you were offered this position  
and a similar position with a  
similar or another company,  
how would you  
decide which one to take?

Who are your heroes?



What kind of personality  
do you work best with and why?

How would you go about establishing your credibility quickly with the team?

What do you look for in terms  
of company culture --  
structured or entrepreneurial?

How do you think I rate  
as an interviewer?